	2027/28				2027/28		Financial Risk	Comments
	Income	Cost Of Sales	Contribution	% on Income	Numbers	Key Reliance		
Public Performances	£419,582	£225,647	£193,935	46.2%	Overall Annual Audience Numbers Forecast 46,877 at 60% Capacity	Talks & Comedy estimated 60 Events for Year at 60% Capacity Generating Contribution of £47,686 (52.2% on Sales)	Medium	There is a large Spread of Events and if Promoted well could generate larger Contributions. However numbers are never guaranteed
Public Events	£54,167	£2,400	£51,767	95.6%	15 Events for Year. In Total 10,000 people estimate to attend for these events	At each Event Majority of sales are reliant on Market Stalls to attend based upon 20 for Guildhall Auditorium and 10 other sites	Medium	Reliance is on Market Stalls for Fundings. However, there is a need to ensure footfall is strong with expections of 500a attendance
Shakespeare Experience	£238,500	£2,500	£236,000	99.0%	Based on Annual 36000 numbers, which is at 40% Capacity per Day	Based on average 40% Capacity for 364 days a year	High	Need to Ensure this is Promoted well & used throughout the year and links with Theatre Groups and Shakespeare Society
Fermoy Gallery/exhibition spaces		£15,000	-£15,000	N/a	Space also to be used for showcasing local artists 3 per year	Net cost of mounting one exhibition is £5000.	Low	Only 3 Events for year and as long as keep with costs
Creative Hub	£85,968	£0	£85,968	N/A	Based upon Charging £300 Per Unit for a Overall 28 units Artist Studios & Office Spaces	Assumed 85% Capacity Artist Spaces & Office Spaces and no additional costs	Medium	Once Spaces are let then reason to achieve target. Dependant on take up
Education	£82,917	£67,016	£15,901	19.2%	Mix of School Visits Evening Classes & Summer School numbers are overall 10275.	Evening Classes expecting 52 attend per per week, 80% of the time.	Low	Contribution levels are low hence fihancial risk is minimal
Catering	£513,392	£369,577	£143,815	28.0%	Numbers are Linked to Attendance at Events. However Riverside Reataurant 18060 per annum	Attendance levels at Event	Medium	Large Spread of Events and if Promoted well could generate larger Contributions and if numbers are low External cateing could offset any shortfall
Retail	£84,000	£23,000	£61,000	72.6%	Based 46000 Visitors at Gift Shop	Linked to Attendance at Events	Medium	Reliance at attenance at Events
Private/commercial Hires	£37,500	£0	£37,500	N/a	10 Weddings & 3 Corporate Events, a few Individual Spaces for general hire	Additional Costs not built into figures	Medium	Numbers arent high as potentially limited by Capacity due to other Events
Fundraising/Sponsorship	£120,328	£17,500	£102,828	85.5%	Not Applicable	Reliance on Trusts, Sponsorship, Adertising & Membership Schemes	High	Reliance on Trusts, Sponsorship, Adertising & Membership Schemes
Total	**£1,636,353**	**£722,640**	**£913,714**	**55.8%**			Medium	There is a large Spread of Events and if Promoted well could generate larger Contributions. However numbers are never guaranteed
Staff costs (permanent)			£474,967		Fixed Costs Regardless of Numbers	Staff Levels remain Constant		
Overheads			£344,100		Fixed Costs Regardless of Numbers	Increased Costs in particular Utility Costs I.e Cost Of Energy		
Contingency (3% Income)			£49,091		FEI Allowed 3% Reduction in Sales			FEI Allowed 3% Reduction in Sales
Net Surplus/Deficit			**£45,556**					