

TENDER FOR EXTERNAL PRINTING SERVICES

UPDATE TO CABINET REPORT

FOR MEETING ON 1 OCTOBER 2013

As reported in Item 6 of the initial Cabinet Report, Invitations to Tender were sent to 19 printing firms on 5 August. These firms had passed through a rigorous qualification process.

By the deadline at 12.00 noon on Thursday 16 September, 16 tenders had been received. These were formally opened and recorded under the supervision of the legal department on the afternoon of 16 September.

One firm that would otherwise have been successful in the tender have declined to accept our terms & conditions and have therefore been excluded.

The following 9 firms provided the best price on at least one of the 12 print jobs included in the tender: -

Leicestershire County Council (best on 2 jobs)

Sterling Press Ltd (best on 2 jobs)

Systematic Print Management Ltd (best on 2 jobs)

Ancient House Press plc

Barnwell Print Ltd

Classic Printers (Peterborough) Ltd

Financial Data Management plc

Norse Commercial Services t/as Interprint (Norfolk County Council)

The Colourhouse Ltd

The following 3 firms provided the second best price on at least one tendered job: -

Alphaprint (Colchester) Ltd

Belmont Press Ltd

Eastern Facilities Management Solutions Ltd (Suffolk County Council)

It is recommended that Cabinet approve the completion of formal Framework Agreements with each on the above 12 firms. Between them these firms will be able to provide a large range of print services and will provide ongoing competition on all new and modified requirements ensuring best value throughout the four year Agreement.

Tony Hague
Purchasing Officer